



Product Governance Review

Fair Value Assessment – Pure Equestrian

Fair Value Assessment Outcome: Pure Equestrian

Key findings

Product Overview

The product is aimed at UK customers only, who require mortality and veterinary fees insurance. The policy covers typically, lower value horses, ranging from pleasure horses to 4-star eventing (increased values at the top end of the market).

See detailed Target Market Statement for detail on the range of customers the product is designed for, as well as the groups of customers for whom the product is not appropriate and will not provide the intended value.

Year Fair Value Assessment Completed

2024

Fair Value Assessment Outcome

AXA XL has conducted a comprehensive review of this product against the specified metrics, considering whether the insurance product remains consistent with the needs of the identified target market and whether the intended distribution strategy remains appropriate. The review has determined that this product continues to provide fair value in compliance with the FCA's Product Intervention and Product Governance Sourcebook (PROD). This product will therefore be monitored as per BAU and reviewed again in 12 months as per PROD 4.2.34 requirement to undertake regular product reviews.

- **Claims Repudiation Rate**
- **Claims Complaints as a % of Total Claims**
- **Policy Cancellation Frequency**
- **Gross Loss Ratio**
- **Total Acquisition Ratio**

Our approach to this product review has utilised data and MI readily available to AXA XL to conduct a quantitative analysis. Additionally, we have also performed a qualitative review. As a distributor, you may wish to consider metrics you hold in conjunction with this assessment.

On conducting your own review, where issues are identified that are not identified within this review, please notify us so we can consider the impact on the product in our capacity as carrier.

Other factors which may be relevant to distributors

n/a